



SWBC Mortgage Corporation  
Acworth Branch  
3485 Acworth Due West Road, Suite 160, Acworth, GA 30101  
[www.swbcmortgage.com](http://www.swbcmortgage.com)

June 26, 2019

Di Smith  
DM Insurance  
1875 Old Alabama Rd. #810  
Roswell, GA 30076

Di,

I'm writing this to thank you for taking care of our personal Home and Auto insurance, as well as an umbrella policy to cover us for our personal insurance needs.

I also want to thank you for all the care you take in explaining the home insurance to my Mortgage Clients, many of whom are first time homebuyers and have never had to go through the process of getting home insurance and need to understand what is covered, what may not be and what is a good amount for a deductible for their individual situations. I know they are well taken care of when they reach out and contact you, that you shop the best companies for the insurance that meets or exceeds their needs, so that both they and you can sleep well at night knowing that if something catastrophic were to happen their insurance would be there to cover them. And to be that sounding board if something small comes up that they have a question about, you can guide them with the best way to deal with it and let them know if it makes sense to submit a claim, or just pay out of pocket since it would be less than their deductible anyhow.

I'm glad to call you a friend and terrific business associate who has the experience and know how to do the right thing for your clients.

Best Regards,

A handwritten signature in blue ink that reads "Vance Blew". The signature is fluid and cursive, written over a light blue horizontal line.

Vance Blew  
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